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Strategic Marketing Problems: Cases and Comments, 13th edition by Roger A Kerin and Robert A Peterson Prentice Hall Pearson publisher ISBN-13:

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some cases, however, price may provide the customer with a signal of quality Thus, the marketer needs to price the product to (1) maximise profit and (2) communicate a desired image of the product x Marketing is applicable to services and ideas as well as to tangible goods For example,

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